




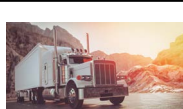










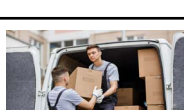





Products Offered		Types of Risks We Can Write	Coverages Offered		Needed for Submission	Who to Contact
Passenger Transportation		<ul style="list-style-type: none"> Traditional Insurance Charter and tour buses, transit systems, school systems and limo companies 	<ul style="list-style-type: none"> AL APD WC GL 	<ul style="list-style-type: none"> Garage Liability Excess 	<ul style="list-style-type: none"> NIIC application 5 years loss runs Vehicle schedule Drivers' list 	<p>Andrea Vidmar 800-929-1500 x5595 andrea.vidmar@natl.com</p>
Calypso & Destination <i>Captive Insurance Programs</i>		<ul style="list-style-type: none"> Passenger Transportation Charter and tour buses, transit systems, school buses and limo companies 	<ul style="list-style-type: none"> AL APD GL Excess 	<ul style="list-style-type: none"> Garage Liability WC 	<ul style="list-style-type: none"> Same as Passenger Transportation Financials Verification of current coverage/premium 	<p>Kevin Albrecht 800-929-1500 x5446 kevin.albrecht@natl.com</p>
TRAX <i>Captive Insurance Program</i>		<ul style="list-style-type: none"> Member-Owned Group Captive Charter and tour buses, transit systems, school buses and limo companies 	<ul style="list-style-type: none"> AL APD GL Excess 	<ul style="list-style-type: none"> Garage Liability WC 	<ul style="list-style-type: none"> Same as Passenger Transportation Financials Verification of current coverage/premium 	<p>James Davis 800-929-1500x1562 james.davis@natl.com</p>
TranzCap* <i>Captive Insurance Program</i>		<ul style="list-style-type: none"> Group Rental Captive School bus Motor coach Ancillary operations 	<ul style="list-style-type: none"> AL APD WC GL 	<ul style="list-style-type: none"> Garage Liability Excess 	<ul style="list-style-type: none"> Same as Passenger Transportation Financials Verification of current coverage/premium 	<p>James Davis 800-929-1500x1562 james.davis@natl.com</p>
Truck Transportation*		<ul style="list-style-type: none"> First-dollar and deductible programs Regional and intermediate for-hire trucking operations 	<ul style="list-style-type: none"> AL APD Cargo GL 	<ul style="list-style-type: none"> Garage Liability WC 	<ul style="list-style-type: none"> NIIC application 5 years loss runs Vehicle schedule Drivers' list 	<p>Tracy Hicks 800-929-1500 x1383 tracy.hicks@natl.com</p>
Venture & Voyager* <i>Captive Insurance Program</i>		<ul style="list-style-type: none"> Truck Transportation Group Rental Captives Trucking operations = 35-200+ power units 	<ul style="list-style-type: none"> AL APD WC 	<ul style="list-style-type: none"> MTC GL 	<ul style="list-style-type: none"> NIIC application 5 years loss runs Vehicle schedule Drivers' list 	<p>Josh Stoll 800-929-1500 x1316 josh.stoll@natl.com</p>
Excess Liability*		<ul style="list-style-type: none"> For-hire trucking Tow truck Heavy haul and crane operators Waste and LP Operations 	<ul style="list-style-type: none"> AL GL Employer's Liability 		<ul style="list-style-type: none"> NIIC application 5 years loss runs Financials IFTA reports 	<p>Tracy Hicks 800-929-1500 x1383 tracy.hicks@natl.com</p>
LP Operations		<ul style="list-style-type: none"> LP gas/propane distribution Best-in-class operators 	<ul style="list-style-type: none"> AL APD WC (min. premium) Excess 	<ul style="list-style-type: none"> GL Property/Inland Marine 	<ul style="list-style-type: none"> NIIC LP Supplemental & ACORD applications 5 years loss runs Vehicle schedule Driver list with MVRs 	<p>Lauren Fronczek 800-929-1500 x1141 lauren.fronczek@natl.com</p>
Traditional Tow Truck		<ul style="list-style-type: none"> Traditional Insurance Fleet Tow Truck operations 	<ul style="list-style-type: none"> AL APD GL 	<ul style="list-style-type: none"> GKLL On-Hook Property Inland Marine 	<ul style="list-style-type: none"> NIIC Supplemental & ACORD applications Financials & 5 years loss runs Vehicle schedule Driver list with DOH, DOB 	<p>Lauren Fronczek 800-929-1500 x1141 lauren.fronczek@natl.com</p>
TowCap Premier <i>Captive Insurance Program</i>		<ul style="list-style-type: none"> Group Rental Captive Fleet Tow Truck operations 	<ul style="list-style-type: none"> AL APD GL WC 	<ul style="list-style-type: none"> Excess On-Hook 	<ul style="list-style-type: none"> NIIC Supplemental & ACORD applications Financials & 5 years loss runs Vehicle schedule Driver list with DOH, DOB 	<p>Lauren Fronczek 800-929-1500 x1141 lauren.fronczek@natl.com</p>

Products Offered	Types of Risks We Can Write	Coverages Offered	Needed for Submission	Who to Contact
Waste Operations * 	<ul style="list-style-type: none"> Residential and commercial refuse and recycling collection Transfer stations/MRFs Recycling Centers Construction and demolition debris Liquid waste collection and transfer 	<ul style="list-style-type: none"> AL APD GL Property/Inland Marine Excess WC 	<ul style="list-style-type: none"> NIIC Waste Operations Supplemental & ACORD applications 5 years loss runs Vehicle schedule Driver list with MVRs 	<p>Lauren Fronczek 800-929-1500 x1141 lauren.fronczek@natl.com</p>
WasteCap* <i>Captive Insurance Program</i> 	<ul style="list-style-type: none"> Waste Operations Group Rental Captive Commercial/Residential Waste & Recycling Operations 	<ul style="list-style-type: none"> AL APD GL WC 	<ul style="list-style-type: none"> NIIC application • Driver list with MVRs ACORD application 5 years loss runs Vehicle schedule 	<p>Lauren Fronczek 800-929-1500 x1141 lauren.fronczek@natl.com</p>
National Accounts 	<ul style="list-style-type: none"> Transportation companies with \$2M+ in annualized premiums Customer programs tailored to specific needs 	<ul style="list-style-type: none"> AL APD WC GL MTC Excess 	<ul style="list-style-type: none"> NIIC application Financials 5 years loss runs Please call Tracy for specifics 	<p>Tracy Hicks 800-929-1500 x1383 tracy.hicks@natl.com</p>
Ambulance 	<ul style="list-style-type: none"> Traditional Insurance For-profit and not-for-profit ambulance companies performing emergency and non-emergency work 	<ul style="list-style-type: none"> AL & APD • WC GL • Property/Inland Marine PL Umbrella/XS 	<ul style="list-style-type: none"> NIIC application 5 years loss runs Vehicle schedule Drivers' list 	<p>Katie McCartney 800-929-1500 x1439 katie.mccartney@natl.com</p>
MEDIC™ <i>Captive Insurance Program</i> 	<ul style="list-style-type: none"> Group Rental Captive For-profit emergency and non-emergency ambulance operators 	<ul style="list-style-type: none"> AL APD GL PL WC 	<ul style="list-style-type: none"> NIIC application 5 years loss runs Vehicle schedule Drivers' list 	<p>Peter Walker 800-929-1500 x1270 peter.walker@natl.com</p>
Community/ Medical Transportation 	<ul style="list-style-type: none"> Non-Emergency/Medical Transportation Paratransit services Social Services & transit systems 	<ul style="list-style-type: none"> AL APD GL Garage Liability 	<ul style="list-style-type: none"> NIIC CMT application ACORD application Vehicle schedule 5 years loss runs Drivers' list 	<p>Mike McGann 800-929-1500 x5567 mike.mcgann@natl.com</p>
Crane, Rigging and Specialized Carriers 	<ul style="list-style-type: none"> Traditional Insurance Crane, Rigging, Heavy Haul and Specialized Carrier operators 	<ul style="list-style-type: none"> AL APD GL WC MTC Excess Property 	<ul style="list-style-type: none"> NIIC Supplemental & ACORD applications Financials & 5 years loss runs Vehicle/Crane schedule Driver list 	<p>Rose Augustin 800-929-1500 x5163 rose.augustin@natl.com</p>
Titan Specialized™ <i>Captive Insurance Program</i> 	<ul style="list-style-type: none"> Group Rental Captive Crane, Rigging, Heavy Haul and Specialized Carrier operators 	<ul style="list-style-type: none"> AL APD GL WC 	<ul style="list-style-type: none"> NIIC Supplemental & ACORD applications Financials & 5 years loss runs Vehicle/Crane schedule 	<p>Michael Gillen 800-929-1500 x5480 michael.gillen@natl.com</p>
Convoy Insurance Program 	<ul style="list-style-type: none"> Truck Transportation Hybrid Deductible / Rental Captive Trucking Operations = 35-200+ units 	<ul style="list-style-type: none"> AL APD GL WC MTC 	<ul style="list-style-type: none"> NIIC application Vehicle schedule 5 years loss runs Drivers' list 	<p>David Yambor 800-929-1500 x5102 david.yambor@natl.com</p>
Gibraltar 	<ul style="list-style-type: none"> Energy Service Providers Energy & Environmental Transportation 	<ul style="list-style-type: none"> WC GL AL APD 	<ul style="list-style-type: none"> Please contact Lauren for specifics 	<p>Lauren Fronczek 800-929-1500 x1141 lauren.fronczek@natl.com</p>
Great American Trucking Division 	<ul style="list-style-type: none"> Independent Contractors Traditional & captive insurance programs for asset light & mixed asset motor carriers Fleet & Non-Fleet 	<ul style="list-style-type: none"> NTL TPD Occupational Accident Contingent Liability Fleet Owner & Corporate WC 	<ul style="list-style-type: none"> Applications 3-5 year loss runs Vehicle Schedule Driver List IC lease agreement 	<p>Cyndie Smith-Spinney 513-333-6590 crsmith@gaig.com</p>

Products Offered		Types of Risks We Can Write	Coverages Offered	Needed for Submission	Who to Contact	
Wheels* <i>Captive Insurance Program</i> 	<ul style="list-style-type: none"> Member-Owned Group Captive Trucking Operations = 50+ power units 	<ul style="list-style-type: none"> AL APD GL WC 	<ul style="list-style-type: none"> Please contact Mike for specifics 	<ul style="list-style-type: none"> Mike Wilson 800-929-1500 x1186 michael.wilson@natl.com 		
Great American Advantage Captive (GAAC) 	<ul style="list-style-type: none"> Independent Contractors Asset Light & mixed asset motor carriers Group & Single Parent Programs 	<ul style="list-style-type: none"> NTL TPD Occupational Accident Contingent Liability 	<ul style="list-style-type: none"> Fleet Owner & Corporate WC 	<ul style="list-style-type: none"> Applications 3-5 year loss runs Vehicle Schedule & Driver List IC lease agreement 	<ul style="list-style-type: none"> Thomas Skuggen 513-333-6593 tskuggen@gaig.com 	
Moving & Storage 	<ul style="list-style-type: none"> Moving and Storage Companies Independent Owner-Operators 	<ul style="list-style-type: none"> AL APD CWL CL 	<ul style="list-style-type: none"> WC GL SB Umbrella 	<ul style="list-style-type: none"> Garage Property/Inland Marine 	<ul style="list-style-type: none"> Vanliner Application 5 years loss runs Financials Vehicle Schedule & Driver List 	<ul style="list-style-type: none"> Dave Slisz 636-660-9436 dave.slisz@natl.com
Compass <i>Captive Insurance Program</i> 	<ul style="list-style-type: none"> Group Rental Captive for Unigroup agents -moving and storage 	<ul style="list-style-type: none"> AL APD CWL CL 	<ul style="list-style-type: none"> WC GL SB Umbrella 	<ul style="list-style-type: none"> Garage Property/Inland Marine 	<ul style="list-style-type: none"> Vanliner Application 5 years loss runs Financials Vehicle Schedule & Driver List 	<ul style="list-style-type: none"> Dave Slisz 636-660-9436 dave.slisz@natl.com
Forum <i>Captive Insurance Program</i> 	<ul style="list-style-type: none"> Group Rental Captive for SIRVA agents - moving & storage 	<ul style="list-style-type: none"> AL APD CWL CL 	<ul style="list-style-type: none"> WC GL SB Umbrella 	<ul style="list-style-type: none"> Garage Property/Inland Marine 	<ul style="list-style-type: none"> Vanliner Application 5 years loss runs Financials Vehicle Schedule & Driver List 	<ul style="list-style-type: none"> Dave Slisz 636-660-9436 dave.slisz@natl.com
MoveCap <i>Captive Insurance Program</i> 	<ul style="list-style-type: none"> Group rental captive for open affiliation moving & storage agents and home delivery contractors 	<ul style="list-style-type: none"> AL APD CWL CL 	<ul style="list-style-type: none"> WC GL SB Umbrella 	<ul style="list-style-type: none"> Garage Property/Inland Marine 	<ul style="list-style-type: none"> Vanliner Application 5 years loss runs Financials Vehicle Schedule & Driver List 	<ul style="list-style-type: none"> Dave Slisz 636-660-9436 dave.slisz@natl.com
Turbo <i>Captive Insurance Program</i> 	<ul style="list-style-type: none"> Group rental captive for parcel delivery contractors 	<ul style="list-style-type: none"> WC NTL AL APD 	<ul style="list-style-type: none"> MTC Umbrella 	<ul style="list-style-type: none"> Vanliner Application 5 years loss runs Financials Vehicle Schedule & Driver List 	<ul style="list-style-type: none"> Dave Slisz 636-660-9436 dave.slisz@natl.com 	
Home Delivery 	<ul style="list-style-type: none"> Last-Mile Delivery Operations Independent Owner/Operators 	<ul style="list-style-type: none"> AL APD CWL CL 	<ul style="list-style-type: none"> WC GL SB Excess 	<ul style="list-style-type: none"> Garage Property/Inland Marine 	<ul style="list-style-type: none"> Vanliner Application 5 years loss runs Financials Vehicle Schedule & Driver List 	<ul style="list-style-type: none"> Dave Slisz 636-660-9436 dave.slisz@natl.com
National Accounts 	<ul style="list-style-type: none"> Moving and Storage Companies Home Delivery Operators Parcel Delivery Operators 	<ul style="list-style-type: none"> AL APD CWL CL 	<ul style="list-style-type: none"> WC GL SB Excess 	<ul style="list-style-type: none"> Garage Property/Inland Marine 	<ul style="list-style-type: none"> Vanliner Application 5 years loss runs Financials Vehicle Schedule & Driver List 	<ul style="list-style-type: none"> Dave Slisz 636-660-9436 dave.slisz@natl.com
Parcel Delivery Operations 	<ul style="list-style-type: none"> Traditional, Captive and Affinity insurance programs for the moving and storage industry Commercial fleet, small fleet/independent Home delivery & Parcel Delivery Contractors 	<ul style="list-style-type: none"> AL APD CWL CL 	<ul style="list-style-type: none"> WC GL SB Excess 	<ul style="list-style-type: none"> Garage Property/Inland Marine 	<ul style="list-style-type: none"> Vanliner Application 5 years loss runs Financials Vehicle Schedule & Driver List 	<ul style="list-style-type: none"> Dave Slisz 636-660-9436 dave.slisz@natl.com

AL = Auto Liability

CWL = Cargo Warehouse Liability

GL = General Liability

MTC = Motor Truck Cargo

NTL = Non Trucking Liability

APD = Auto Physical Damage

SB = Surety Bonds

TPD = Truck Physical Damage

WC = Workers Compensation

PL = Professional Liability

*Denotes exclusive or restricted distribution. Please call for more details and potential opportunities.