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Press Release

National Interstate Responds to the Call with New Ambulance Insurance Program Seeking Agents to Market New Product

Richfield, Ohio – January 7, 2014 – National Interstate Insurance Company, a leader in transportation insurance since 1989, announced that it will offer a new insurance program catering to for-profit emergency and non-emergency ambulance transportation operations. The company will begin accepting applications on January 2, 2014, and is actively seeking to increase its producer network.

National Interstate will offer the traditional insurance product through independent appointed agents, to prospective insureds, with some restrictions, in all 50 states. The comprehensive coverage package includes auto liability, auto physical damage, workers' compensation, general liability, EBL, professional liability, EPLI, property, inland marine, and crime coverages.

"We are excited to respond to market demand with our new program created specifically for privately-owned emergency and non-emergency ambulance transportation companies," said Shawn Los, Assistant Vice President at National Interstate. "Our portfolio offers a one-stop-shopping experience for a comprehensive menu of coverages, including workers' compensation. We also look forward to building new relationships through a unique distribution platform which allows agents to work directly with us – a partnership that is often difficult to find in today's MGA-driven marketplace."

"With over a decade of experience in providing medical transportation insurance, it is a natural fit for us to expand our reach with this ambulance product," said Tony Mercurio, Executive Vice President and Chief Operating Officer of National Interstate. "We have the expertise to serve this highly-specialized industry with customized products, in-house claims handling, exceptional customer service, and proactive risk management programs designed to meet the unique needs of these targeted buyers. Customers and agents can also count on our financial strength and stability. National Interstate is rated "A" (Excellent) with a positive outlook by A.M. Best Company, and has been named to Forbes 100 Most Trustworthy companies for four consecutive years."

Agents and others seeking more information about National Interstate's ambulance program may contact Katie McCartney at katie.mccartney@natl.com, or 800-929-1500 x.1439.

About National Interstate

An Insurance Experience Built Around You.

National Interstate Insurance Company, a wholly owned subsidiary of National Interstate Corporation, is a specialty property and casualty insurance company with a niche orientation and focus on the transportation industry. We differentiate ourselves by offering insurance products and services designed to meet the unique needs of targeted insurance buyers. Products include insurance for passenger, moving and storage, and truck transportation companies, alternative risk transfer, or captive insurance programs for commercial risks, specialty personal lines consisting of insurance products focused primarily on recreational vehicle owners and small commercial vehicle accounts, and transportation and general commercial insurance in Hawaii and Alaska. National Interstate and its insurance subsidiaries, which include Vanliner Insurance Company and Triumphe Casualty Company, are rated "A" (Excellent) by A.M. Best Company. Founded in 1989, we are headquartered in Richfield, Ohio with operations in Kapolei, Hawaii, Mechanicsburg, Pennsylvania, and Fenton, Missouri.