




















Products Offered	Types of risks we can write	Coverages Offered	Needed for Submission	Who to Contact
Passenger Transportation 	<ul style="list-style-type: none"> <li>Traditional Insurance</li> <li>Charter and tour buses, transit systems, school systems and limo companies</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>WC</li> <li>GL</li> <li>Garage Liability</li> <li>Excess</li> </ul>	<ul style="list-style-type: none"> <li>NIIC application</li> <li>5 years loss runs</li> <li>Vehicle schedule</li> <li>Drivers' list</li> </ul>	Tod Carney 800-929-1500 x5690 tod.carney@natl.com
Calypso & Destination 	<ul style="list-style-type: none"> <li>Passenger Transportation</li> <li>Charter and tour buses, transit systems, school buses and limo companies</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>GL</li> <li>Excess</li> <li>Garage Liability</li> <li>WC</li> </ul>	<ul style="list-style-type: none"> <li>Same as Passenger Transportation</li> <li>Financials</li> <li>Verification of current coverage/premium</li> </ul>	Kevin Albrecht 800-929-1500 x5446 kevin.albrecht@natl.com
TRAX 	<ul style="list-style-type: none"> <li>Member-Owned Group Captive</li> <li>Charter and tour buses, transit systems, school buses and limo companies</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>GL</li> <li>Excess</li> <li>Garage Liability</li> <li>WC</li> </ul>	<ul style="list-style-type: none"> <li>Same as Passenger Transportation</li> <li>Financials</li> <li>Verification of current coverage/premium</li> </ul>	James Davis 800-929-1500x1562 james.davis@natl.com
TranzCap* 	<ul style="list-style-type: none"> <li>Group Rental Captive</li> <li>School bus</li> <li>Motor coach</li> <li>Ancillary operations</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>WC</li> <li>GL</li> <li>Garage Liability</li> <li>Excess</li> </ul>	<ul style="list-style-type: none"> <li>Same as Passenger Transportation</li> <li>Financials</li> <li>Verification of current coverage/premium</li> </ul>	James Davis 800-929-1500x1562 james.davis@natl.com
Truck Transportation* 	<ul style="list-style-type: none"> <li>First-dollar and deductible programs</li> <li>Regional and intermediate for-hire trucking operations</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>Cargo</li> <li>GL</li> <li>Garage Liability</li> <li>WC</li> </ul>	<ul style="list-style-type: none"> <li>NIIC application</li> <li>5 years loss runs</li> <li>Vehicle schedule</li> <li>Drivers' list</li> </ul>	Tracy Hicks 800-929-1500 x1383 tracy.hicks@natl.com
Venture, Voyager and Velocity* 	<ul style="list-style-type: none"> <li>Truck Transportation Group Rental Captives</li> <li>Trucking operations = 35-200+ power units</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>WC</li> <li>MTC</li> <li>GL</li> </ul>	<ul style="list-style-type: none"> <li>NIIC application</li> <li>5 years loss runs</li> <li>Vehicle schedule</li> <li>Drivers' list</li> </ul>	Josh Stoll 800-929-1500 x1316 josh.stoll@natl.com
Excess Liability* 	<ul style="list-style-type: none"> <li>For-hire trucking</li> <li>Tow truck</li> <li>Heavy haul and crane operators</li> <li>Waste and LP Operations</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>GL</li> <li>Employer's Liability</li> </ul>	<ul style="list-style-type: none"> <li>NIIC application</li> <li>5 years loss runs</li> <li>Financials</li> <li>IFTA reports</li> </ul>	Tracy Hicks 800-929-1500 x1383 tracy.hicks@natl.com
LP Operations 	<ul style="list-style-type: none"> <li>LP gas/propane distribution</li> <li>Best-in-class operators</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>WC (min. premium)</li> <li>Excess</li> <li>GL</li> <li>Property/Inland Marine</li> </ul>	<ul style="list-style-type: none"> <li>NIIC LP Supplemental &amp; ACORD applications</li> <li>5 years loss runs</li> <li>Vehicle schedule</li> <li>Driver list with MVRs</li> </ul>	Lauren Fronczek 800-929-1500 x1141 lauren.fronczek@natl.com
Preferred Energy Group 	<ul style="list-style-type: none"> <li>Member-Owned Group Captive</li> <li>LP gas/propane distribution</li> <li>Petroleum haulers</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>WC</li> <li>GL</li> </ul>	<ul style="list-style-type: none"> <li>NIIC Energy Application</li> <li>5 years loss runs</li> <li>Vehicle schedule</li> <li>Financial statements</li> </ul>	Mike Winchell 800-929-1500 x1289 michael.winchell@natl.com
Waste Operations * 	<ul style="list-style-type: none"> <li>Residential and commercial refuse and recycling collection</li> <li>Transfer stations/MRFs</li> <li>Recycling Centers</li> <li>Construction and demolition debris</li> <li>Liquid waste collection and transfer</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>GL</li> <li>Property/Inland Marine</li> <li>Excess</li> </ul>	<ul style="list-style-type: none"> <li>NIIC Waste Operations Supplemental &amp; ACORD applications</li> <li>5 years loss runs</li> <li>Vehicle schedule</li> <li>Driver list with MVRs</li> </ul>	Lauren Fronczek 800-929-1500 x1141 lauren.fronczek@natl.com

Products Offered		Types of risks we can write	Coverages Offered	Needed for Submission	Who to Contact
WasteCap* 	<ul style="list-style-type: none"> <li>Waste Operations Group Rental Captive</li> <li>Waste and Recycling operations = 30+ units</li> <li>Construction and demolition debris</li> <li>Best-in-class operations</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>GL</li> <li>Property/Inland Marine</li> <li>WC</li> </ul>	<ul style="list-style-type: none"> <li>NIIC application</li> <li>ACORD application</li> <li>5 years loss runs</li> <li>Vehicle schedule</li> <li>Driver list with MVRs</li> </ul>	<p>Lauren Fronczek 800-929-1500 x1141 lauren.fronczek@natl.com</p>	
Wheels* 	<ul style="list-style-type: none"> <li>Member-Owned Group Captive</li> <li>Trucking Operations = 50+ power units</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>GL</li> <li>WC</li> </ul>	<ul style="list-style-type: none"> <li>Please contact Mike for specifics</li> </ul>	<p>Mike Wilson 800-929-1500 x1186 michael.wilson@natl.com</p>	
National Accounts 	<ul style="list-style-type: none"> <li>Transportation companies with \$2M+ in annualized premiums</li> <li>Customer programs tailored to specific needs</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>WC</li> </ul>	<ul style="list-style-type: none"> <li>GL</li> <li>MTC</li> <li>Excess</li> </ul>	<ul style="list-style-type: none"> <li>NIIC application</li> <li>Financials</li> <li>5 years loss runs</li> <li>Please call Jody for specifics</li> </ul>	<p>Jody Jordan 800-929-1500 x1556 jody.jordan@natl.com</p>
Ambulance 	<ul style="list-style-type: none"> <li>Traditional Insurance</li> <li>For-profit ambulance companies performing emergency and non-emergency work</li> </ul>	<ul style="list-style-type: none"> <li>AL &amp; APD</li> <li>GL</li> <li>PL</li> <li>Umbrella/XS</li> </ul>	<ul style="list-style-type: none"> <li>WC</li> <li>EPLI</li> <li>Property/Inland Marine</li> </ul>	<ul style="list-style-type: none"> <li>NIIC application</li> <li>5 years loss runs</li> <li>Vehicle schedule</li> <li>Drivers' list</li> </ul>	<p>Katie McCartney 800-929-1500 x1439 kate.mccartney@natl.com</p>
MEDIC™ 	<ul style="list-style-type: none"> <li>Group Rental Captive</li> <li>For-profit emergency and non-emergency ambulance operators</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>APD</li> <li>GL</li> </ul>	<ul style="list-style-type: none"> <li>EPLI</li> <li>PL</li> <li>WC</li> </ul>	<ul style="list-style-type: none"> <li>NIIC application</li> <li>5 years loss runs</li> <li>Vehicle schedule</li> <li>Drivers' list</li> </ul>	<p>Peter Walker 800-929-1500 x1270 peter.walker@natl.com</p>
Community/Medical Transportation 	<ul style="list-style-type: none"> <li>Non-Emergency/Medical Transportation</li> <li>Paratransit services</li> <li>Social Services &amp; transit systems</li> <li>Fleet taxi operations</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>GL</li> <li>Garage Liability</li> </ul>	<ul style="list-style-type: none"> <li>NIIC CMT application</li> <li>ACORD application</li> <li>Vehicle schedule</li> <li>5 years loss runs</li> <li>Drivers' list</li> </ul>	<p>Mike McGann 800-929-1500 x5567 mike.mcgann@natl.com</p>	
Crane, Rigging and Specialized Carriers 	<ul style="list-style-type: none"> <li>Traditional Insurance</li> <li>Crane, Rigging, Heavy Haul and Specialized Carrier operators</li> <li>Fleet Tow Truck operations</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>GL</li> <li>WC</li> </ul>	<ul style="list-style-type: none"> <li>MTC</li> <li>Excess</li> <li>Property</li> </ul>	<ul style="list-style-type: none"> <li>NIIC Supplemental &amp; ACORD applications</li> <li>Financials &amp; 5 years loss runs</li> <li>Vehicle/Crane schedule</li> <li>Driver list</li> </ul>	<p>Rose Augustin 800-929-1500 x5163 rose.augustin@natl.com</p>
Titan Specialized™ Captive Insurance Program 	<ul style="list-style-type: none"> <li>Group Rental Captive</li> <li>Crane, Rigging, Heavy Haul and Specialized Carrier operators</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>GL</li> <li>WC</li> </ul>	<ul style="list-style-type: none"> <li>NIIC Supplemental &amp; ACORD applications</li> <li>Financials &amp; 5 years loss runs</li> <li>Vehicle/Crane schedule</li> <li>Driver list</li> </ul>	<p>Michael Gillen 800-929-1500 x5480 michael.gillen@natl.com</p>	
	<ul style="list-style-type: none"> <li>Traditional, Captive and Affinity insurance programs for the moving and storage industry</li> <li>Commercial fleet, small fleet/independent</li> <li>Home delivery</li> </ul>	<ul style="list-style-type: none"> <li>AL</li> <li>PD</li> <li>GL</li> <li>WC</li> <li>Umbrella</li> </ul>	<ul style="list-style-type: none"> <li>Cargo/Warehouse</li> <li>Inland Marine</li> </ul>	<ul style="list-style-type: none"> <li>ACORD application with Vanliner Supplemental</li> <li>5 years loss runs</li> <li>Financials</li> <li>Vehicle schedule</li> <li>Driver list with MVRs</li> </ul>	<p>Mike Lucas 800-325-3619 x-9389 mike.lucas@vanliner.com</p>

\*Denotes exclusive or restricted distribution. Please call for more details and potential opportunities.

AL = Auto Liability  
PD = Physical Damage

GL = General Liability  
WC = Workers Compensation

MTC = Motor Truck Cargo  
PL = Professional Liability