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## Press Release

### **National Interstate is on the Scene with MEDIC™ Launches a Creative Insurance Solution for Ambulance Operators**

Richfield, Ohio – April 22, 2015 – National Interstate Insurance Company, a leader in transportation insurance since 1989, is pleased to announce MEDIC™, a new alternative risk transfer (ART) program catering to for-profit emergency and non-emergency ambulance operators. MEDIC™ will be open to operators nationwide, and will complement the traditional insurance product currently offered by National Interstate. The company is now seeking visionary operators with a solid track record in the ambulance industry to become founding members of this ART program.

National Interstate will market MEDIC™ directly through retail brokers, and is currently accepting new producers. The comprehensive coverage package includes auto liability, auto physical damage, workers' compensation, general liability, employee benefits liability, professional liability, and employment practices liability insurance coverages. Additional coverages such as umbrella, property, and inland marine are also available outside of the captive program for a true one-stop-shopping experience.

"We are excited to respond with this innovative insurance solution designed specifically for the ambulance industry," said Peter Walker, Assistant Product Manager at National Interstate. "This group rental captive is an excellent risk management option for best-in-class ambulance operators who are committed to safety excellence. Companies joining MEDIC™ may enjoy more premium stability than the traditional market, as well as the potential to receive a return of unused loss fund amounts and investment income."

"Building on our first successful year of offering traditional ambulance insurance and having over a decade of experience in providing medical transportation insurance, we have the expertise to serve this highly-specialized niche," said Shawn Los, Vice President of Specialty Products at National Interstate. "We are committed to this industry and proud to deliver numerous benefits to our insureds including a dedicated in-house claims unit, exceptional customer service, and customized risk management programs designed to help companies run safely. We are also providing a unique distribution approach that allows retail brokers to work directly with us – a partnership that we believe is needed and will be successful in today's marketplace."

National Interstate is an active member of the Ambulance Association of America.

For more information about National Interstate's ART and traditional ambulance programs, contact Katie McCartney at [katie.mccartney@natl.com](mailto:katie.mccartney@natl.com), or 800-929-1500 x 1439.

#### **About National Interstate**

*An Insurance Experience Built Around You.*

National Interstate Insurance Company, a wholly owned subsidiary of National Interstate Corporation, is a specialty property and casualty insurance company with a niche orientation and focus on the transportation industry. We differentiate ourselves by offering insurance products and services designed to meet the unique needs of targeted insurance buyers. Products include insurance for passenger, moving and storage, and truck transportation companies, alternative risk transfer, or captive, insurance programs for commercial risks, specialty personal lines consisting of insurance products focused primarily on recreational vehicle owners, and transportation and general commercial insurance in Hawaii and Alaska. National Interstate and its insurance subsidiaries, which include Vanliner Insurance Company and Triumphe Casualty Company, are rated "A" (Excellent) by A.M. Best Company. Founded in 1989, we are headquartered in Richfield, Ohio with operations in Kapolei, Hawaii, and Fenton, Missouri.